



An exceptional place to find yourself

Mantis is a Pioneer that searches for and uncovers new possibilities and new destinations so that people can have access to more fulfilling lives.

In a world of diminishing rarity, we partner with curious explorers who seek to discover truly rare destinations and life-affirming experiences.

mantiscollection.com

ORIGINS BY MANTIS
COSTA RICA
OPENED APRIL 2020



Diverse · Intimate · Experiential · Unexpected

FIND YOUR LOCAL DEVELOPER CONTACT ON GROUP.ACCOR.COM/HOTELDEVELOPMENT

MARCH 2021

RAFFLES \ ORIENT EXPRESS \ FAENA \ BANYAN TREE \ DELANO \ SOFITEL LEGEND \ FAIRMONT \ SLS \ SO
SOFITEL \ THE HOUSE OF ORIGINALS \ RIXOS \ ONEFINESTAY \ MANTIS \ MGALLERY \ 21C \ ART SERIES
MONDRIAN \ PULLMAN \ SWISSÔTEL \ ANGSANA \ 25HOURS \ HYDE \ MÖVENPICK \ GRAND MERCURE \ PEPPERS
THE SEBEL \ MANTRA \ NOVOTEL \ MERCURE \ ADAGIO \ MAMA SHELTER \ TRIBE \ BREAKFREE \ IBIS
IBIS STYLES \ GREET \ IBIS BUDGET \ JO&JOE \ HOTELF1

Global footprint of 43 hotels OPEN + PIPELINE

NETWORK → 34 HOTELS
858 ROOMS

PIPELINE → 9 HOTELS
304 ROOMS

| 12 COUNTRIES | HOTELS NETWORK | ROOMS NETWORK | +PIPELINE |
|------------------------------------|----------------|---------------|-----------|
| North, Central America & Caribbean | 2 | 2% | 19 |
| Northern Europe | 3 | 10% | 114 |
| India, Middle East & Africa | 28 | 87% | 721 +304 |
| Pacific | 1 | 1% | 4 |

Development

| New Built & Conversion | New Built & Conversion | | |
|--|------------------------|---------------------|------------------|
| | PRIME LOCATIONS | SECONDARY LOCATIONS | AIRPORTS SUBURBS |
| CAPITALS, KEY CITIES & RESORT DESTINATIONS | ● | ● | |
| MAJOR DOMESTIC DESTINATIONS | ● | | |
| OTHER CITIES & ATTRACTIVE TOURISTIC DESTINATIONS | ● | ● | |

Upcoming openings

Mansa Marina, Cape Verde - 32 suites
Art hotel, Nigeria - 46 rooms (2021)
Cleo Kivu, Rwanda - 18 rooms (2022)
Kivu Queen, Rwanda - 12 rooms (2021)
Le Elementos/Ikethe, Zambia - 16 rooms (2025)

Top 3 unique selling propositions

PASSIONATE CONSERVATIONISTS

All aspects of our business model are conservation and sustainability focused. We foster a human and nature connection and inspire our guests to adopt our philosophy. We provide experiences that connect guests to nature, educate and enhance their perspective on life. Mantis has founded an NPC which raises funds for and implements community and conservation projects. These include the procurement of sustainable products to be used and sold in all Mantis properties.

X CELEBRATING LOCALITY

We are off-the-beaten-track; our hotels are integrated into the destination. We celebrate the authenticity, heritage and culture of a destination through service, culture and design. We employ local, and do whatever we can to support our neighbouring communities. We use locally sourced food and resources, and promote indigenous designers, artists and other local talent.

X SUSTAINABLE ADVENTURES

A successful business model combining tourism and conservation focused adventures. Tailor-made hotels and brand experiences (three hospitality categories which steer away from mass production: Hotels, Eco-lodges and Waterways). We promote adventures that have been carefully crafted and made available without harming the natural world. Our hotels are experience-centric, giving guests access to rare encounters and destinations: wildlife safaris, community and culture immersion, remote destinations.

Passions

Conservation. We provide experiences that connect guests to nature, educate and enhance their perspective on life. Our CCFA products allow our guests to contribute to conservation, whilst enjoying their stay.

Celebrating the locality. We celebrate the heritage and culture of a destination through food, service culture and design. Celebrating the authenticity of the location. Bringing the guest closer to their authentic selves through impactful experiences, our rituals and service, and experiential dining offerings.

Sustainability. We upskill and employ local community members, support community projects that drive upliftment, and promote indigenous designers, artists and other local talent. Guests enjoy a taste of sustainability through our environmentally-friendly amenities and experiential dining offerings.

Customer profile

| | | | |
|-----------|-----|-----|---------------|
| TRANSIENT | 80% | 20% | GROUP |
| DOMESTIC | 30% | 70% | INTERNATIONAL |

Programming

(1) For AAA ultra city center, historic conversion, the room size and areas can go down by 15-20%
(2) Based on market demand (3) Nice to have

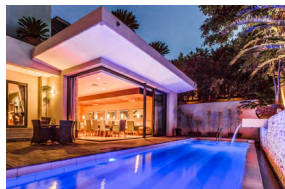
| ROOMS | ● ECO-ESCAPE | ● BOUTIQUE HOTEL |
|---|---|--|
| — Average number of rooms | ● 50-120 | ● 30-100 |
| — Room average size ⁽¹⁾ (sqm) | ● 35 and + | ● 40 and + |
| — Total Gross Floor Area ⁽¹⁾ (sqm) | ● 100 and + | ● 100 and + |
| FOOD & BEVERAGE | ● 1 restaurant 1 private dining area 1 social lounge 1 bar Inroom dining | ● 2 dining areas (inside and open air) Inroom dining Offsite dining (picnic area) 1 bar |
| WELL-BEING | ● Spa (branded) ⁽³⁾ Swimming pool ⁽³⁾ Fitness centre (onsite or nearby) | ● Spa (branded) ⁽²⁾ Fitness centre Swimming pool Private Plunge pools ⁽³⁾ |
| MEETINGS, EVENTS & OTHERS | ● Meeting rooms (min 1) ⁽²⁾ Event rooms (min 2) ⁽²⁾ Business centre available | ● Library/Private lounge Public areas with viewing deck Boma (outdoor fire pit place) Curios Shop Meeting rooms (min 1) ⁽²⁾ |

Top 5 flagships to visit

THE DRAYCOTT
UNITED KINGDOM



No5 BOUTIQUE ART HOTEL
SOUTH AFRICA



ZAMBEZI QUEEN
BOTSWANA



OCEANA BEACH & WILDLIFE RESERVE
SOUTH AFRICA



KINGFISHER LODGE
UNITED ARAB EMIRATES

